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Attorneys for Plaintiff McGregor Sea & Air Services (America) Inc.

## SUPERIOR COURT OF THE STATE OF CALIFORNIA IN AND FOR THE COUNTY OF SAN DIEGO

McGREGOR SEA & AIR SERVICES (AMERICA) INC., A Delaware Corporation,

Plaintiff,

VS.

CINEMATRONICS, INCORPORATED, A California Corporation,

Defendant.

CASE NO.

DECLARATION OF MILTON HALLEN IN SUPPORT OF APPLICATION FOR RIGHT TO ATTACH ORDER

I, MILTON HALLEN, declare as follows:

1. I am an adult and competent to make this declaration. Bach fact contained in this declaration is based upon my personal knowledge as a percipient witness or is based on my personal knowledge after having consulted the business records of McGregor Sea & Air Services (America) Inc. ("MSAS"). Each business record which is a source of a fact contained in this declaration is a writing made in the regular course of our business, made at or near the time of the act, condition or event described, the identity of which and mode of preparation of which is known to me and as to which the sources of information

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1 and method and time of preparation are such as to indicate the 2 trustworthiness of the document. 3 I am employed by MSAS as that entity's San Diego 4 station manager. Our offices are located within San Diego 5 County, California. 6 At some point in time prior to the first of the trans-7 actions which are the subject matter of the verified complaint 8 on file in this action, a business relationship was established 9 between Cinematronics, Incorporated ("Cinematronics") and MSAS. 10 According to the terms of this relationship, MSAS 11 began to act as Custom House Broker for Cinematronics. 12 Cinematronics is in the business of importing 13 electronic video game parts from Japan for manufacture within 14 this country and distribution throughout the United States. I 15 am familiar with the business operation at Cinematronics by 16 reason of having been involved in the solicitation of this 17 account on behalf of MSAS. 18 The services which MSAS provided to Cinematronics at 19 their request consisted of the following: Upon being advised by 20 its Japanese supplier that a shipment had been delivered in 21 Japan to an airfreight carrier for transport to the United 22 States, and upon being provided with the "Air Waybill" number 23 assigned by the carrier for that shipment, Cinematronics 24 developed the practice of advising MSAS of the existence of the 25 shipment, the "Air Waybill" number and the flight information 26 relating to the arrival of the shipment within the United 27 States. 28 7. At this point in each transaction, MSAS, at -2Cinematronic's request, undertook the responsibility of coordinating all efforts necessary to secure the delivery of the shipment to Cinematronics in El Cajon.

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- These activities consisted of the preparation of United States Customs Service forms necessary to reflect an entry into the United States, payment of duties (taxes) imposed by Customs in connection with the importation in question, payment of a bond to Cuntoms to Indemnify the United States government for an under-valuation or mischaracterization of the goods imported, arranging for surface transportation from the port of entry to the El Cajon plant of Cinematronics, Incorporated, and payment of all "freight collect" charges necessary to secure delivery of the shipment. Upon completion of all activities in connection with each individual transaction, invoices were presented to Cinematronics. Invoices of MSAS are normally payable upon presentation. As a result of a continuing and developing relationship between MSAS and Cinematronics, an agreement was reached to advance duties, freight charges and other expenses on terms requiring payment of all funds advanced and payment for services rendered within 15 days after presentation of invoice.
- 9. Each shipment handled by MSAS on behalf of Cinematronics was handled on an expedited basis. Cinematronics was invariably concerned with obtaining possession of shipped goods at the earliest possible moment. Cinematronics advised shippers in Japan, as well as carriers, to notify MSAS when shipments were available and ready for delivery.
- 10. Before the first of the transactions which are the subject matter of the complaint herein, MSAS "handled" a number

of successful import shipment transactions on behalf of Cinematronics.

11. As to each of the shipment transactions referenced in the complaint herein, an employee or employees of Cinematronics contacted our San Diego office and requested that we "handle" the import shipment transaction in question. Following receipt by the local MSAS employee of instructions from Cinematronics, the local San Diego MSAS employee telephoned or otherwise communicated with the Los Angeles MSAS office which actually prepared the documentation necessary to effect delivery of the cargo and successful entry of the shipment through United States Customs Service.

12. As to each of these transactions, MSAS fully discharged all of its duties. In each case, MSAS paid all collect freight charges, arranged for surface transportation if necessary, paid Customs bonds as required, paid Customs duty as required, and imposed a fee for its services. The balance now due and payable by Cinematronics to MSAS is \$87,980.65. No payment has been made on this account since June 29, 1982.

13. On June 29, 1982, the amount of unpaid balance on the Cinematronics, Incorporated account was \$97,807.13. On June 29, 1982, accompanied by other representatives of MSAS, I visited Jim Pierce, Chairman of the Board of Cinematronics at his offices in El Cajon, California.

14. On that date, June 29, 1982, Jim Pierce paid \$10,000.00 against the unpaid balance to MSAS leaving a then approximate balance of \$87,807.13. On June 29, 1982, both orally and in writing, Jim Pierce acknowledged a debt by

Cinematronics to MSAS of \$87,807.13, and further represented that Cinematronics was undergoing financial difficulties. At the June 29, 1982, meeting, Mr. Pierce indicated his hope that the remaining balance would be paid within 6 months.

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- 15. As can be seen by reference to the verified complaint on file herein, the vast majority of the debt which this application for attachment is intended to secure consists of cash advances made to United States Customs Service and to various airfreight carriers on behalf of Cinematronics. The portion of this claim which consists of service charges payable to MSAS amounts to only \$742.00.
- 16. Employees of Cinematronics have advised MSAS employees that Cinematronics has fallen delinquent on a repayment obligation of a major loan in excess of \$2 million. As a result thereof, Cinematronics employees have advised MSAS employees that "Chapter 11" proceedings are near at hand.
- 17. This attachment is sought only to secure the claim of MSAS against defendant.
- 18. On information and belief, I allege that Cinematronics, Incorporated has assets which can be attached to secure
  this claim. In support of my statement of information and
  belief, I hereby incorporate by reference a June 21, 1982, Dun
  and Bradstreet report relating to Cinematronics, Incorporated.
- 19. Your declarant respectfully directs the Court's attention to page 2 of said report for a Fiscal Statement of Cinematronics, Incorporated dated November 30, 1981, reflecting substantial cash inventory and receivable assets.

I declare under penalty of perjury that the foregoing is

true and correct.

Executed on August 5-15, 1982, at San Diego, California.

HILTON HALLEN HALLOW